

OpportunityNet

Investment opportunity into a company active in the technology field paired with the energy sector

Company information/

Firmeninformationen	
Sector/ Branche	Telecom, SaaS, Security, Energy, Distribution / Telekommunikation, SaaS, Sicherheit, Energie, Vertrieb
Activities/ Aktivitäten	Business Data Management, Logistic, Distribution and alter- native energy / Datenmanagement, Lager, Vertrieb und alternative Energie
Location/ Region	Worldwide / Weltweit

Financial data/

Finanzkennzahlen	
Turnover/ Umsatz	2022: USD 1m* Target Turnover USD 25m
EBITDA	Target EBITDA-Margin: * 17-23%
Headcount/ Mitarbeitende	4*

Investment details/

Investitionsdetails	
Investment size/ Investitionssumme	CHF 4m*
Equity share/ Aktionanteil	stake of ~35%* or convertible note with 6.25% interest

* These figures have not been verified by Credit Suisse.

Please contact your relationship manager at Credit Suisse for further information.



ID 1526 : Investment opportunity/Investitionsmöglichkeit

Background/Hintergrund

The company was founded in 2020 and has branches in several countries. Our client has extensive experience in telecommunications, cloud & cyber security and distributes exclusively PV solar & energy products. The latest achievement was the acquisition of several large projects from well-known companies. The company is looking for CHF 4m for further growth. The funds will be used to finance the construction of a PV megawatt plant, the expansion of logistics and the development of the sales and marketing team. The offer is either convertible notes at 6.25% interest for approx. 10 years or a ~35% stake in a new holding company that will manage the investment for two country subsidiaries. The potential investor has the opportunity to take a seat in the board of directors if desired.

Das Unternehmen wurde im 2020 gegründet und hat Niederlassungen in verschiedenen Ländern. Unser Kunde verfügt über grosse Erfahrung im Bereich Telekommunikation, Cloud & Cyber Sicherheit und vertreibt exklusiv PV Solar & Energie Produkte. Der letzte grössere Erfolg war die Gewinnung von mehreren Grossprojekten namhafter Unternehmen. Für das weitere Wachstum werden CHF 4m gesucht. Damit wird der Bau einer PV Megawatt Anlage finanziert, der Ausbau der Logistik vorangetrieben sowie der Aufbau des Verkaufs- und Marketing Teams. Offeriert wird entweder ein Convertible Notes à 6.25% für eine Laufzeit von ca. 10 Jahre oder ~35% Beteiligung an einer neuen Holding, welche die Beteiligung von zwei Ländergesellschaften verwaltet. Der potenzielle Investor hat die Möglichkeit einen Sitz im Verwaltungsrat einzunehmen, falls dies erwünscht ist.

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